



## Investor Presentation Q2 FY'26

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# Business Overview



# Presentation Flow

## Business Overview

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## Business Highlights for Q2 FY'26



### Financial Highlights

- The company achieved its **all-time high quarterly revenue** in Q2 FY'26, driven by strong performance in both MF and non-MF segments
- **MF revenue grew 6.4% Q-o-Q (3.2% Y-o-Y) and non-MF revenue 17.9% Q-o-Q (15% Y-o-Y)**



### Mutual Funds

- CAMS AuM crossed a new milestone of **Rs.52 lakh Cr** in the month of Sep'25. **Retains market leadership** with ~68% market share by AuM. CAMS AuM **grew over 16% Y-o-Y** mirroring the industry AUM growth
- **Equity net sales** reached an **all time high** of over **Rs.1.02 lakh Cr**, **net sales market share grew to 69% in Q2** from 65% in Q1. **Equity assets were at Rs.28.7 lakh Cr.** with sustained inflows despite the volatility in the market
- **SIP collections** scaled at healthy clip, collections by CAMS serviced funds grew **21% Y-o-Y** to clock Rs.17,555 Cr. average gross sales for this quarter. **Live SIPs market share improved to 63.4% Q-o-Q** from 61.5% . New SIP registrations were at a healthy 1.14 Cr. registrations in Q2 FY'26
- NFO sales saw good momentum with 33 schemes launched during the quarter. CAMS registered **a 80% share of NFO collections in Q2 FY'26** (~ Rs. 28,150 Cr.)
- **Magnum SIF** from SBI Mutual Fund garnered over **Rs.1000 crores** in its NFO during October
- CAMS Unique investor base crossed **4.3 Cr. mark** in the quarter, **grew 17% Y-o-Y, faster than industry** which grew at 14%
- CAMS won **two RTA mandates in the Quarter – ASK Asset Managers and Alphagrep Asset managers.** This takes the MF RTA client count to 28
- CAMS successfully completed the migration of Taurus Mutual Fund during the quarter
- Over the **past nine months, CAMS has onboarded 6 AMCs** (Angelone, Unifi, Jio Blackrock, Ceybank Sri Lanka, Taurus and Choice). Three more asset managers are scheduled to go live in the coming months

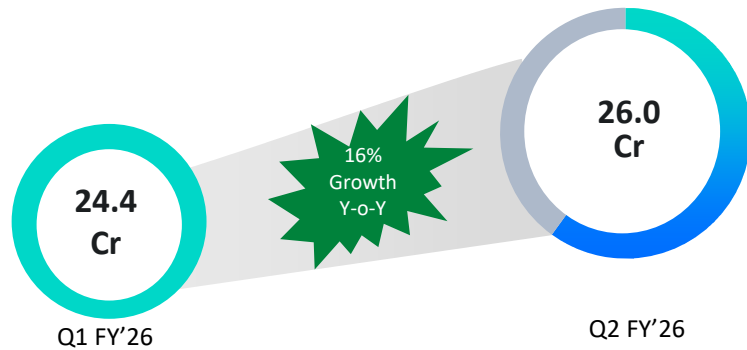
## Business Highlights for Q2 FY'26

### Beyond Mutual Funds

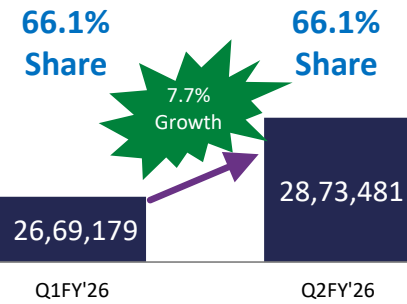
- CAMS **Non-MF revenue share improved to 14.4%** in Q2 FY'26
- CAMSPay's **revenue grew 26% Q-o-Q**. 25 deals signed-up in Q2 FY'26 with significant ramp-up in payment gateway (cards) business
- CAMS Alternatives delivered **highest ever Quarterly Revenue**, Reinforcing Market Leadership at over **₹2.8 Lakh Cr. AUA**. Added **44 new mandates** in the quarter
- CAMS entrenched its footprint in **GIFT City** with the launch of **India's first outbound retail fund** from the region, DSP Global Equity Fund
- CAMSRep – **Bima Central wins two Global (International) Awards**; Adds TATA AIA as 4<sup>th</sup> integrated insurer on Bima Central, **cumulative unique user count reaches 12 Lakh**. Over 1 lakh monthly transactions are processed via Bima Central. Insurer services adds another client for end-to-end customer engagement
- CAMS KRA **Q-o-Q revenue grows 45%**, indicating strong recovery in the account opening in Capital Markets. **Added 38** new financial institutions
- NSE KRA's integration with CAMS KRA is on track and SEBI NOC has been received - Revenue shall accrue from Q4 FY26
- Think360 has **acquired 2 new clients in the US**, including a decacorn, along with new logos across its various products, including PayNearby, Smartcoin

# Mutual Funds – Operational Highlights – Q2 FY'26

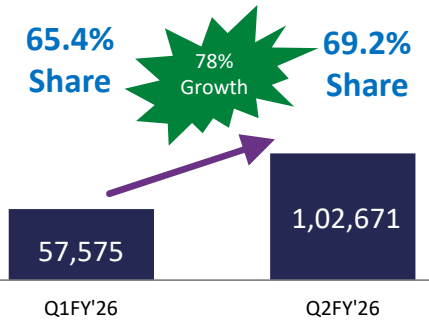
## New highs in transaction volume



## Equity AuM (Rs. Cr)

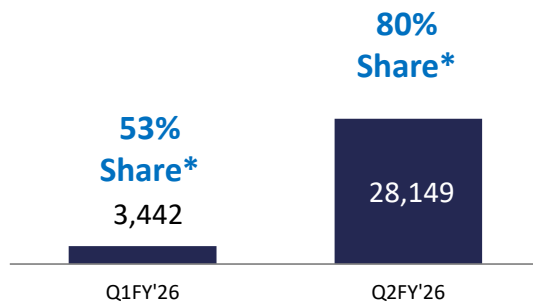


## Equity Net Sales\* (Rs. Cr)



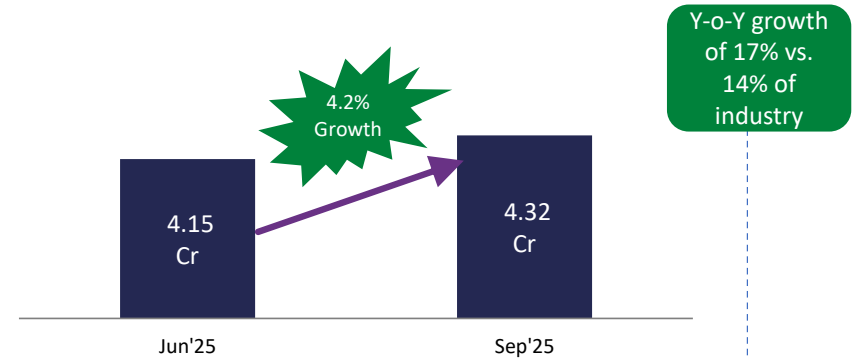
\*Equity includes Growth, Index Equity & Hybrid schemes excluding Arbitrage

## NFO Mobilization



\* CAMS's share in MF Industry

## Unique Investor Growth



Y-o-Y growth of 17% vs. 14% of industry

# Mutual Fund Industry vs. CAMS AAuM – Q2 FY'26

## CAMS – Market Share (based on Quarterly AAuM)

**~68%\***

Net flows into equity assets reached all time high in **Q2 FY'26** at **Rs.1,02,671 Cr**

Inflows through SIPs increased by **21% Y-o-Y / 7% Q-o-Q**

Q1 FY'26

### AAuM Serviced by CAMS

**₹ 52.1 Tn**

▲ 16.3% Y-o-Y  
▲ 7.0% Q-o-Q

### Equity AAuM – CAMS

**₹ 28.7 Tn**

▲ 15.9% Y-o-Y  
▲ 7.7% Q-o-Q

### Industry AAuM

**₹ 77.1 Tn**

▲ 16.5% Y-o-Y  
▲ 6.9% Q-o-Q

### Equity AAuM # - Industry

**₹ 43.5 Tn**

▲ 15.3% Y-o-Y  
▲ 7.6% Q-o-Q

\*Market share & AuM does not include fund of fund Domestic | AuM including FOF domestic for Q2 FY'26-Rs.52.98 Tn., Q1 FY'26-Rs.49.35 Tn.,Q4 FY'25-Rs.45.99 tn. and Q3 FY'25 AuM-Rs.46.78 tn. Yield is calculate on this AuM  
# Equity includes Growth & Equity Oriented schemes, Index-Equity & Hybrid excluding Arbitrage

## Operational Metrics – Q2 FY'26

**Transaction Volume**  
**259.8 Mn**

- ▲ Y-o-Y: 16%
- ▲ Q-o-Q: 6.3%

**SIP Book**  
**61.6 Mn**  
**(as on September 30, 2025)**

- ▲ Y-o-Y: 10%
- ▲ Q-o-Q: 9%

**Systematic Transactions Processed**  
**203.3 Mn**

- ▲ Y-o-Y: 19%
- ▲ Q-o-Q: 5%

**Live Investor Folios**  
**102.2 Mn**  
**(as on September 30, 2025)**

- ▲ Y-o-Y: 18.8%
- ▲ Q-o-Q: 5.0%

**Unique Investors Served**  
**43.2 Mn**  
**(as on September 30, 2025)**

- ▲ Y-o-Y: 16.8%
- ▲ Q-o-Q: 4.2%

# Mutual Fund Industry vs. CAMS AAuM – H1 FY'26

**CAMS – Market Share  
(based on Quarterly AAuM)**

**~68%\***

Net flows into equity assets remain positive in H1 FY'26 at Rs.1,60,246 Cr

Inflows through SIPs increased by 25% Y-o-Y

Q1 FY'26

**AAuM Serviced by CAMS**

**₹ 50.4 Tn**

▲ 19.0% Y-o-Y

**Equity AAuM – CAMS**

**₹ 27.7 Tn**

▲ 19.7% Y-o-Y

**Industry AAuM**

**₹74.6 Tn**

▲ 19.2% Y-o-Y

**Equity AAuM # - Industry**

**₹41.9 Tn**

▲ 19.2% Y-o-Y

\*Market share and AUM does not include fund of fund Domestic | AuM including FOF domestic for H1 FY'26-Rs.51.16 Tn., H2 FY'25-Rs.46.44 Tn. and H1 FY'25 -Rs.42.80 Tn .Yield is calculate on this AuM

# Equity includes Growth & Equity Oriented schemes, Index-Equity & Hybrid excluding Arbitrage

## Operational Metrics – H1 FY'26

**Transaction Volume**  
**504 Mn**

▲ Y-o-Y: 22%

**SIP Book**  
**61.6 Mn**  
(as on September 30, 2025)

▲ Y-o-Y: 10%

**Systematic Transactions  
Processed**  
**416.7 Mn**

▲ Y-o-Y: 26%

**Live Investor Folios**  
**102.2 Mn**  
(as on September 30, 2025)

▲ Y-o-Y: 18.8%

**Unique Investors Serviced**  
**43.2 Mn**  
(as on September 30, 2025)

▲ Y-o-Y: 16.8%

## Beyond MF

### CAMS Pay

- ❑ Achieved **38% revenue growth Y-o-Y (26% Q-o-Q)**, secured **25 new deals** in the quarter with significant ramp-up in payment gateway (cards) business
- ❑ Achieved strong transaction growth with insurance transactions rising **7.74% Q-o-Q** and digital transactions increasing **7.05% Q-o-Q**, highlighting enhanced customer engagement, product relevance, and ongoing digital adoption
- ❑ **UPI AutoPay** Mandate registration continues its strong growth, hits all time high **100,000 Mandate registrations in a day** in September

### CAMS for ALTERNATIVES

- ❑ CAMS Alternatives posted its **highest-ever quarterly revenue**, demonstrating robust 11% Y-o-Y growth
- ❑ CAMS reaffirms its leadership in the alternatives and wealth management space, added **44 new mandates** during the quarter. AUM crossed **₹ 2.8 Lakh Cr**
- ❑ The company strengthened GIFT City Footprint, Powered **India's first outbound Retail Fund** Launch with DSP Global Equity Fund
- ❑ CAMS WealthServ drives digital transformation in Alternatives, onboarding **2,800 investors in Q2 and 17,000+ since launch**—solidifying its leadership in AIF and PMS segment

### CAMSRep Insurance Repository & Services

- ❑ **18% growth** in Q2 FY'26 revenue over Q2FY'25
- ❑ Bima Central wins "**Best Insurance Tech solution**" at **Global Fintech Fest 2025** and **CAMSRep wins "Insurtech of the Year"** at Asia FinTech Awards 2025 for **Bima Central platform**
- ❑ **TATA AIA Life** services now integrated on Bima Central, taking the integrated insurers to four. Unique **user base reaches 12 lakh, averaging >1 lakh interactions per month**
- ❑ **Bima Central Administrator** – portal for all stakeholders (insurers, distributors, lenders) released for Beta testing
- ❑ Signs up another **Life Insurance client** for end-to-end customer engagement scope

## Beyond MF



- ❑ CAMSKRA recorded a **strong Q-o-Q performance with 45% growth** demonstrating revival of new account opening in capital markets
- ❑ **Added 38+ new financial institutions** including FinTechs as its customers, significantly adding non-MF PANs to its stock. Non-MF contributes to 30% of the overall revenue
- ❑ **NSE KRA's integration with CAMS KRA is on track** and SEBI NOC has been received - Revenue shall accrue from Q4 FY26



- ❑ **2 new clients** in USA including Klaviyo, a listed decacorn
- ❑ **New Algo360** wins at PayNearby, SmartCoin
- ❑ **New logos** for KwikID with ePaylater, Vedika Credit, Altum and others
- ❑ **Recognized as 50 Best Firms For Data Scientists To Work For 2025** by AIM Research



- ❑ **Revenue grew 23% Q-o-Q** aided by a 32% growth in transaction revenue and 49% growth in analytic solutions revenue
- ❑ **38 New** deals signed up in quarter – Highest ever in the last 3 years
- ❑ 50% growth in Average daily delivery of data vs last quarter



- ❑ Delivered **41% Y-o-Y revenue growth**
- ❑ CAMS NPS continues to make inroads in major Public & Private Sector Banks
- ❑ The First CRA to enable the Multiple Scheme Framework (MSF) in both eNPS and Redirection models



# Financials



# Revenue Highlights – Q2 FY'26

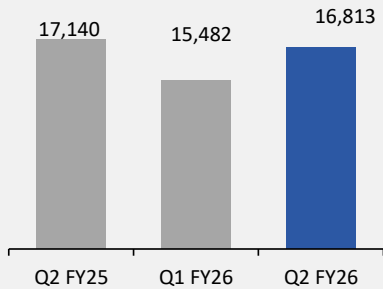
<b>Revenue</b>	<b>₹37,673.79 Lakh</b>	▲ 3.2 % Y-o-Y ▲ 6.4% Q-o-Q
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<b>Asset Based Revenue</b>	3.3% Y-o-Y ▲ 5.1% Q-o-Q ▲	<b>Non-Asset Based Revenue</b>	(8.5)% Y-o-Y ▼ 2.3% Q-o-Q ▲	<b>MF Revenue</b>	1.4% Y-o-Y ▲ 4.7% Q-o-Q ▲	<b>Non-MF Revenue</b>	15.0% Y-o-Y ▲ 17.9% Q-o-Q ▲
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<b>Asset Mix</b>	<b>Equity component: Q2 FY'26 @ 53.8% (Q2 FY'25: @ 54.6% / Q1 FY'26: @ 53.8%)</b>
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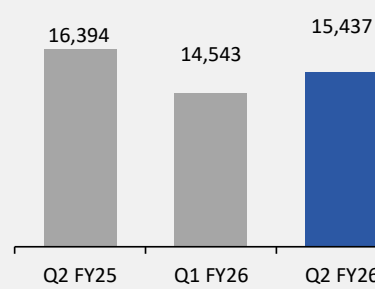
# Financial Highlights – Q2 FY'26

## Operating EBITDA – 44.6 %



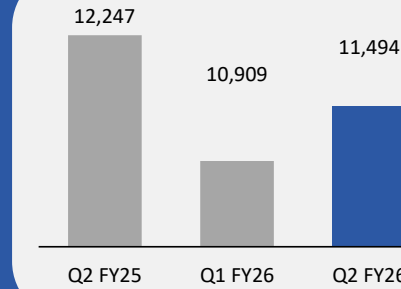
▼ (1.9%) Y-o-Y  
▲ 8.6% Q-o-Q

## PBT – 39.7%



▼ (5.8%) Y-o-Y  
▲ 6.1% Q-o-Q

## PAT – 29.6%



▼ (6.1%) Y-o-Y  
▲ 5.4% Q-o-Q

Return on Net-Worth\*  
**37.80%**

\*\* Cash & Cash Equivalent as on 30<sup>th</sup> Sep 25 was Rs 822.22 Cr.

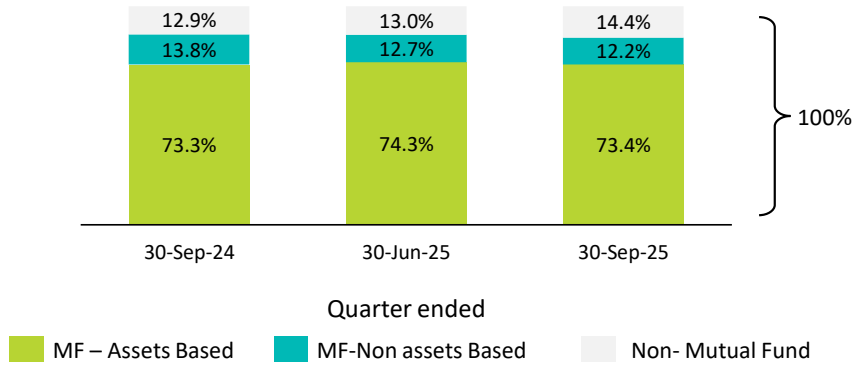
Profit numbers are after considering the non-cash charge (ESOPs) amounting to ₹4.3 Cr. (Q2 FY'26), ₹ 3.6 Cr. (Q2 FY'25) and ₹ 4.2 Cr. (Q1 FY'26)

**Interim Dividend: Rs. 14 Per share**

- ❑ \* Return on Net-worth – PAT (annualized) / Average Equity for the quarter | \*\* Includes Bank balances, Fixed deposit, Govt Bond & Investment in MF / Excludes money held in trust (ECS, NPS & Stamp duty collection A/c & Money in unpaid dividend A/c
- ❑ Numbers are after eliminating non-controlling interest in Think Analytics & Fintuple Technologies | After considering share of loss in MFC JV

# Revenue Profile Q2 FY'26

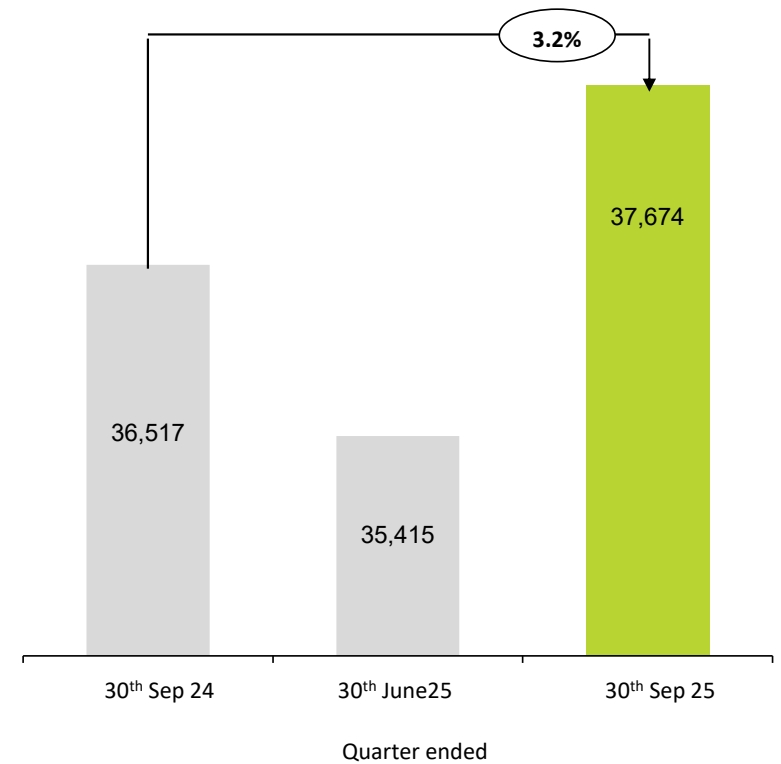
## Revenue Breakup



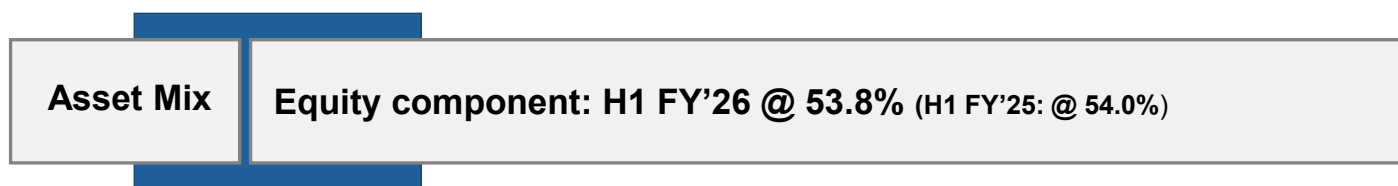
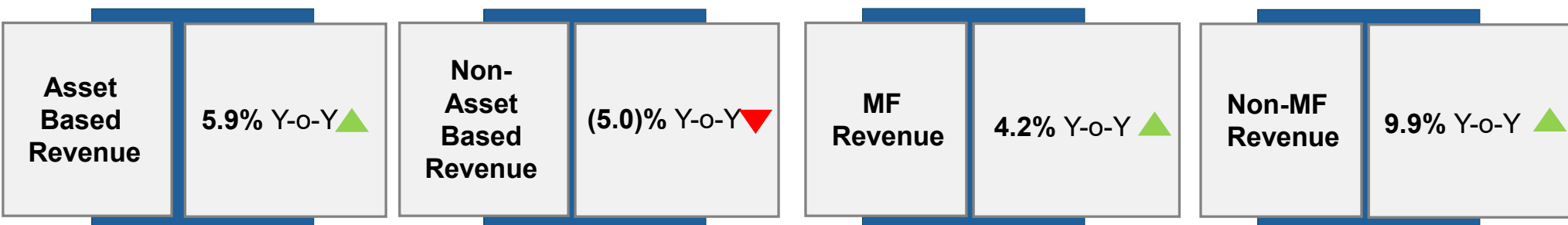
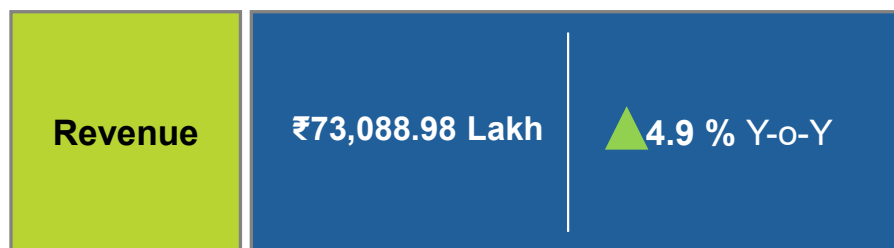
## Breakup of Non-Mutual Fund

Particulars	Quarter ended		
	30 <sup>th</sup> Sep 24	30 <sup>th</sup> June 25	30 <sup>th</sup> Sep 25
AIF	2.7%	2.8%	2.9%
CAMS Pay	3.3%	3.7%	4.4%
CAMS REP	1.2%	1.5%	1.3%
Think360 AI	0.7%	1.3%	1.2%
CAMSKRA	3.9%	2.1%	2.9%
Others	1.1%	1.6%	1.7%
<b>Non Mutual Fund</b>	<b>12.9%</b>	<b>13.0%</b>	<b>14.4%</b>

## Revenue (In ₹ Lakh)

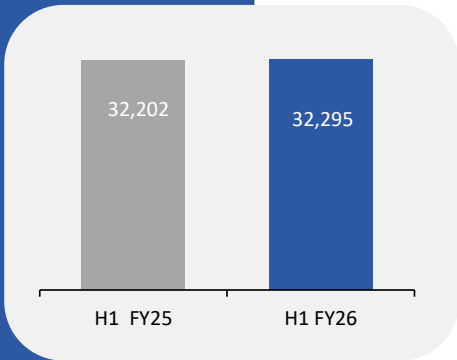


## Revenue Highlights - H1 FY'26



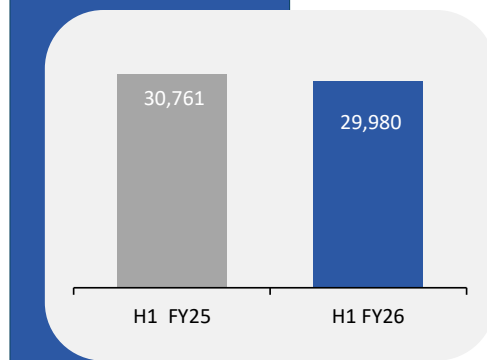
# Financial Highlights – H1 FY'26

**Operating EBITDA – 44.2 %**



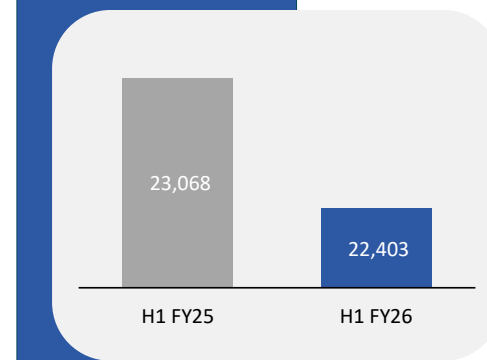
**▲ 0.3% Y-o-Y**

**PBT – 39.6%**



**▼ (2.5%) Y-o-Y**

**PAT – 29.6%**



**▼ (2.9%) Y-o-Y**

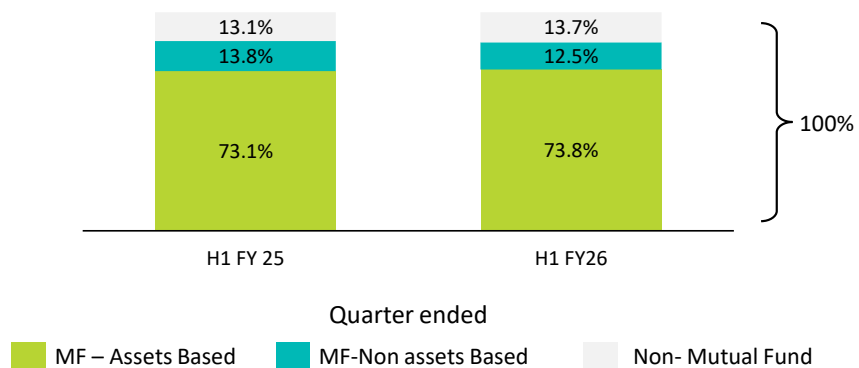
**Return on Net-Worth\*  
38.37%**

*Profit numbers are after considering the non-cash charge (ESOPs) amounting to ₹8.5 Cr. (H1 FY'26) and ₹ 6.9 Cr. (H1 FY'25)*

- ❑ \* Return on Net-worth – PAT (annualized) / Average Equity for the quarter
- ❑ Numbers are after eliminating non-controlling interest in Think Analytics & Fintuple Technologies | After considering share of loss in MFC JV

## Revenue Profile H1 FY'26

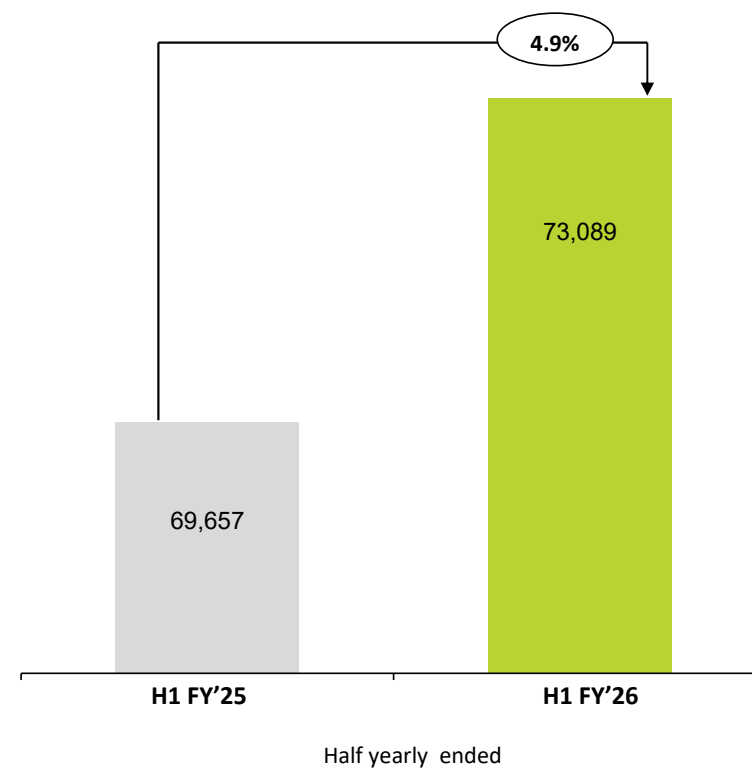
### Revenue Breakup



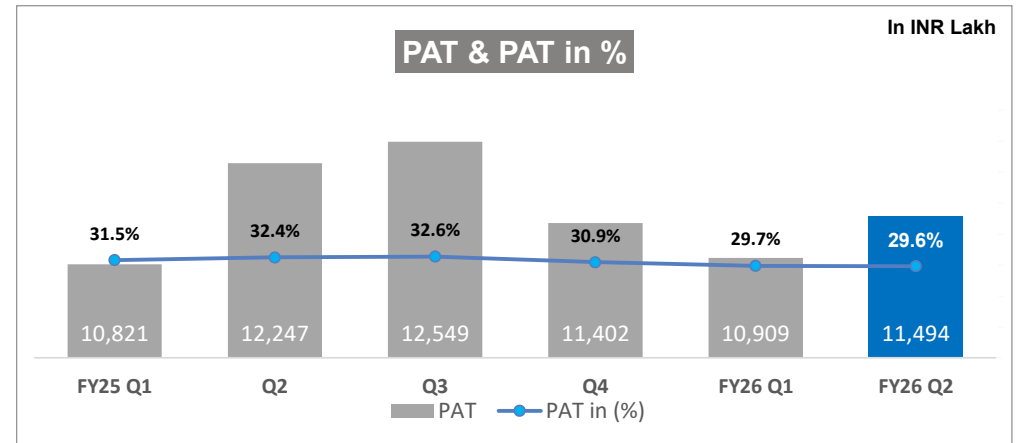
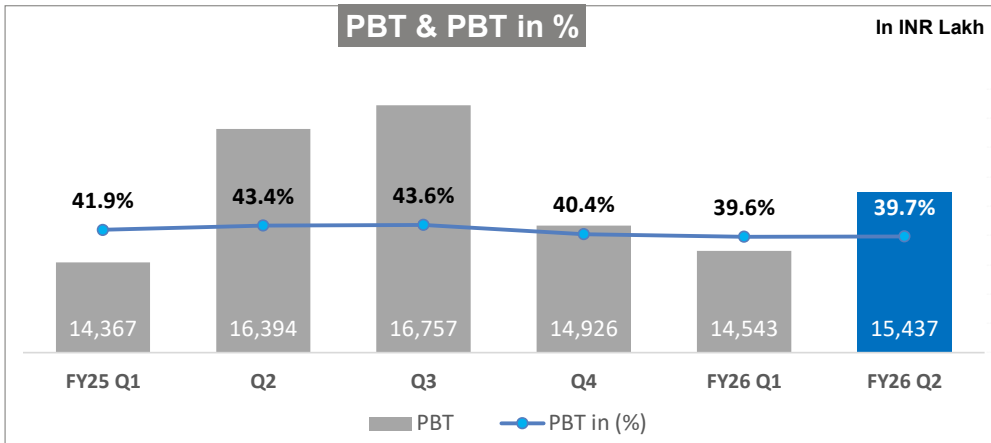
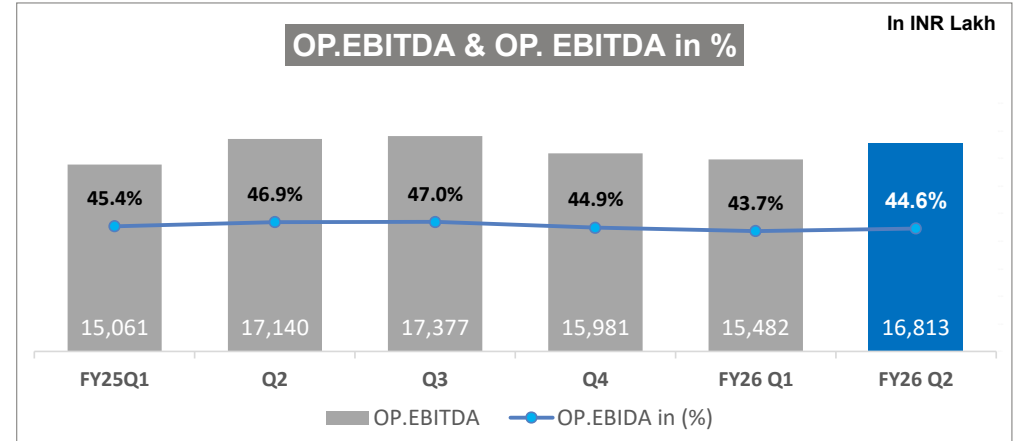
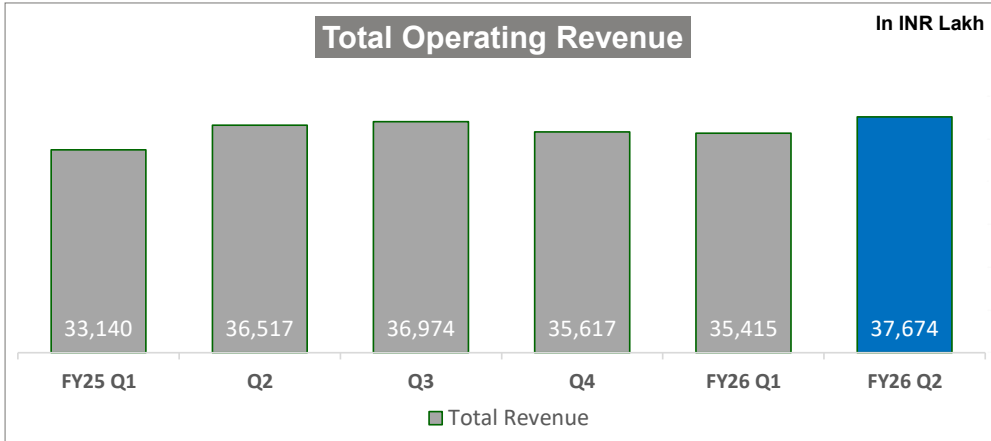
### Breakup of Non-Mutual Fund

Particulars	Half Yearly	
	H1 FY'25	H1 FY'26
AIF	2.7%	2.9%
CAMS Pay	3.2%	4.1%
CAMS REP	1.2%	1.4%
Think360 AI	0.9%	1.2%
CAMSKRA	3.8%	2.5%
Others	1.3%	1.6%
<b>Non Mutual Fund</b>	<b>13.1%</b>	<b>13.7%</b>

### Revenue (In ₹ Lakh)



# Consolidated Financial Highlights – Quarterly



Numbers are after eliminating non-controlling interest in Think Analytics & Fintuple Technologies | After considering share of loss in MFC JV

## Standalone P&L ( FY'26 vs FY'25 - Quarterly & Half yearly results)

₹ in Lakh

Particulars	Q2 FY'26	Q2 FY'25	Y-o-Y	Q1 FY'26	Q-o-Q	H1 FY'26	H1 FY'25	Y-o-Y	FY'25
Revenue from operations	35,389.47	34,190.16	1,199.31	33,438.27	1,951.20	68,827.74	64,991.23	3,836.51	1,33,390.02
Other income	1,008.61	989.70	18.91	1,058.30	(49.69)	2,066.91	1,929.73	137.18	4,154.62
<b>Total revenue</b>	<b>36,398.08</b>	<b>35,179.86</b>	<b>1,218.22</b>	<b>34,496.57</b>	<b>1,901.51</b>	<b>70,894.65</b>	<b>66,920.96</b>	<b>3,973.69</b>	<b>1,37,544.64</b>
<b>Expenses</b>									
Employee benefits expense	9,891.85	9,400.09	(491.76)	9,705.65	(186.20)	19,597.50	18,332.12	(1,265.38)	37,300.40
Finance costs	155.72	182.64	26.92	162.71	6.99	318.43	366.02	47.59	716.41
Depreciation and amortisation expense	2,151.76	1,518.62	(633.14)	1,796.13	(355.63)	3,947.89	2,938.84	(1,009.05)	6,513.15
Other expenses	9,387.47	8,747.20	(640.27)	8,815.69	(571.78)	18,203.16	16,419.65	(1,783.51)	34,375.36
<b>Total expenses</b>	<b>21,586.80</b>	<b>19,848.55</b>	<b>(1,738.25)</b>	<b>20,480.18</b>	<b>(1,106.62)</b>	<b>42,066.98</b>	<b>38,056.63</b>	<b>(4,010.35)</b>	<b>78,905.32</b>
<b>Profit before tax</b>	<b>14,811.28</b>	<b>15,331.31</b>	<b>(520.03)</b>	<b>14,016.39</b>	<b>794.89</b>	<b>28,827.67</b>	<b>28,864.33</b>	<b>(36.66)</b>	<b>58,639.32</b>
<b>Tax expense</b>									
Current tax	3,801.04	3,864.66	63.62	3,508.56	(292.48)	7,309.60	7,244.74	(64.86)	14,623.35
Current tax expense of earlier years	-	-	-	-	-	-	-	-	-
Deferred tax	(83.49)	(55.44)	28.05	(11.17)	72.32	(94.66)	(92.65)	2.01	(86.39)
<b>Net tax expense</b>	<b>3,717.55</b>	<b>3,809.22</b>	<b>91.67</b>	<b>3,497.39</b>	<b>(220.16)</b>	<b>7,214.94</b>	<b>7,152.09</b>	<b>(62.85)</b>	<b>14,536.96</b>
<b>Profit / (Loss) for the period</b>	<b>11,093.73</b>	<b>11,522.09</b>	<b>(428.36)</b>	<b>10,519.00</b>	<b>574.73</b>	<b>21,612.73</b>	<b>21,712.24</b>	<b>(99.51)</b>	<b>44,102.36</b>
<b>Earnings per share (In ₹):</b>									
Basic	22.42	23.40		21.28		43.70	44.13		89.49
Diluted	22.29	23.29		21.18		43.43	43.92		89.13

## Consolidated P&L ( FY'26 vs FY,25 - Quarterly & Half yearly results)

Our Mission.. Your Growth



₹ in Lakh

Particulars	Q2 FY'26	Q2 FY'25	Y-o-Y	Q1 FY'26	Q-o-Q	H1 FY'26	H1 FY'25	Y-o-Y	FY'25
Revenue from operations	37,673.79	36,517.21	1,156.58	35,415.19	2,258.60	73,088.98	69,657.46	3,431.52	1,42,248.33
Other income	1,220.18	1,257.41	(37.23)	1,314.78	(94.60)	2,534.96	2,428.05	106.91	5,263.66
<b>Total revenue</b>	<b>38,893.97</b>	<b>37,774.62</b>	<b>1,119.35</b>	<b>36,729.97</b>	<b>2,164.00</b>	<b>75,623.94</b>	<b>72,085.51</b>	<b>3,538.43</b>	<b>1,47,511.99</b>
<b>Expenses</b>									
Employee benefits expense	12,479.15	11,857.00	(622.15)	12,243.71	(235.44)	24,722.86	23,156.90	(1,565.96)	46,907.85
Finance costs	184.17	216.04	31.87	193.67	9.50	377.84	429.40	51.56	847.31
Depreciation and amortisation expense	2,455.77	1,837.19	(618.58)	2,084.38	(371.39)	4,540.15	3,535.51	(1,004.64)	7,772.01
Other expenses	8,433.69	7,639.75	(793.94)	7,743.46	(690.23)	16,177.15	14,499.71	(1,677.44)	30,118.55
<b>Total expenses</b>	<b>23,552.78</b>	<b>21,549.98</b>	<b>(2,002.80)</b>	<b>22,265.22</b>	<b>(1,287.56)</b>	<b>45,818.00</b>	<b>41,621.52</b>	<b>(4,196.48)</b>	<b>85,645.72</b>
<b>Profit before tax from ordinary activities before Share of Profit / (Loss) of Joint venture</b>	<b>15,341.19</b>	<b>16,224.64</b>	<b>(883.45)</b>	<b>14,464.75</b>	<b>876.44</b>	<b>29,805.94</b>	<b>30,463.99</b>	<b>(658.05)</b>	<b>61,866.27</b>
Share of profit / (loss) of joint venture (net of tax)	(4.30)	-	(4.30)	(25.70)	21.40	(30.00)	-	(30.00)	-
<b>Profit before tax for the period / year</b>	<b>15,336.89</b>	<b>16,224.64</b>	<b>(887.75)</b>	<b>14,439.05</b>	<b>897.84</b>	<b>29,775.94</b>	<b>30,463.99</b>	<b>(688.05)</b>	<b>61,866.27</b>
<b>Tax expense</b>									
Current tax	4,105.33	4,235.83	130.50	3,740.06	(365.27)	7,845.39	7,929.84	84.45	15,897.55
Current tax expense of earlier years	-	-	-	(59.01)	(59.01)	(59.01)	-	59.01	(142.98)
Deferred tax	(162.03)	(94.32)	67.71	(46.12)	115.91	(208.15)	(244.33)	(36.18)	(357.85)
Net tax expense	3,943.30	4,141.51	198.21	3,634.93	(308.37)	7,578.23	7,685.51	107.28	15,396.72
<b>Profit / (Loss) for the period</b>	<b>11,393.59</b>	<b>12,083.13</b>	<b>(689.54)</b>	<b>10,804.12</b>	<b>589.47</b>	<b>22,197.71</b>	<b>22,778.48</b>	<b>(580.77)</b>	<b>46,469.55</b>
Non-Controlling Interest	(100.72)	(163.45)	(62.73)	(104.93)	(4.22)	(205.65)	(289.47)	(83.82)	(549.83)
<b>Profit attributable to Owners of the Company</b>	<b>11,494.31</b>	<b>12,246.58</b>	<b>(752.27)</b>	<b>10,909.05</b>	<b>585.25</b>	<b>22,403.36</b>	<b>23,067.95</b>	<b>(664.59)</b>	<b>47,019.38</b>
<b>Earnings per share (In ₹):</b>									
Basic	23.23	24.88		22.07		45.29	46.88		95.41
Diluted	23.09	24.76		21.97		45.01	46.66		95.03

## Standalone P&L ( FY'26 vs FY'25 - Quarterly & Half yearly results) (with split of operating & other expenses)



₹ in Lakh

Particulars	Q2 FY'26	Q2 FY'25	Y-o-Y	Q1 FY'26	Q-o-Q	H1 FY'26	H1 FY'25	Y-o-Y	FY'25
Revenue from operations	35,389.47	34,190.16	1,199.31	33,438.27	1,951.20	68,827.74	64,991.23	3,836.51	1,33,390.02
Other income	1,008.61	989.70	18.91	1,058.30	(49.69)	2,066.91	1,929.73	137.18	4,154.62
<b>Total revenue</b>	<b>36,398.08</b>	<b>35,179.86</b>	<b>1,218.22</b>	<b>34,496.57</b>	<b>1,901.51</b>	<b>70,894.65</b>	<b>66,920.96</b>	<b>3,973.69</b>	<b>1,37,544.64</b>
<b>Expenses</b>									
Employee benefits expense	9,891.85	9,400.09	(491.76)	9,705.65	(186.20)	19,597.50	18,332.12	(1,265.38)	37,300.40
Finance costs	155.72	182.64	26.92	162.71	6.99	318.43	366.02	47.59	716.41
Depreciation and amortisation expense	2,151.76	1,518.62	(633.14)	1,796.13	(355.63)	3,947.89	2,938.84	(1,009.05)	6,513.15
Operating expenses	6,486.91	6,277.09	(209.82)	6,298.38	(188.53)	12,785.29	11,658.15	(1,127.14)	24,746.07
Other expenses	2,900.56	2,470.11	(430.45)	2,517.31	(383.25)	5,417.87	4,761.50	(656.37)	9,629.29
<b>Total expenses</b>	<b>21,586.80</b>	<b>19,848.55</b>	<b>(1,738.25)</b>	<b>20,480.18</b>	<b>(1,106.62)</b>	<b>42,066.98</b>	<b>38,056.63</b>	<b>(4,010.35)</b>	<b>78,905.32</b>
<b>Profit before tax</b>	<b>14,811.28</b>	<b>15,331.31</b>	<b>(520.03)</b>	<b>14,016.39</b>	<b>794.89</b>	<b>28,827.67</b>	<b>28,864.33</b>	<b>(36.66)</b>	<b>58,639.32</b>
<b>Tax expense</b>									
Current tax	3,801.04	3,864.66	63.62	3,508.56	(292.48)	7,309.60	7,244.74	(64.86)	14,623.35
Current tax expense of earlier years	-	-	-	-	-	-	-	-	-
Deferred tax	(83.49)	(55.44)	28.05	(11.17)	72.32	(94.66)	(92.65)	2.01	(86.39)
Net tax expense	<b>3,717.55</b>	<b>3,809.22</b>	<b>91.67</b>	<b>3,497.39</b>	<b>(220.16)</b>	<b>7,214.94</b>	<b>7,152.09</b>	<b>(62.85)</b>	<b>14,536.96</b>
<b>Profit / (Loss) for the period</b>	<b>11,093.73</b>	<b>11,522.09</b>	<b>(428.36)</b>	<b>10,519.00</b>	<b>574.73</b>	<b>21,612.73</b>	<b>21,712.24</b>	<b>(99.51)</b>	<b>44,102.36</b>
<b>Earnings per share (In ₹):</b>									
Basic	22.42	23.40		21.28		43.70	44.13		89.49
Diluted	22.29	23.29		21.18		43.43	43.92		89.13

## Consolidated P&L ( FY'26 vs FY'25 - Quarterly & Half yearly results) (with split of operating & other expenses)

Our Mission... Your Growth



₹ in Lakh

Particulars	Q2 FY'26	Q2 FY'25	Y-o-Y	Q1 FY'26	Q-o-Q	H1 FY'26	H1 FY'25	Y-o-Y	FY'25
Revenue from operations	37,673.79	36,517.21	1,156.58	35,415.19	2,258.60	73,088.98	69,657.46	3,431.52	1,42,248.33
Other income	1,220.18	1,257.41	(37.23)	1,314.78	(94.60)	2,534.96	2,428.05	106.91	5,263.66
<b>Total revenue</b>	<b>38,893.97</b>	<b>37,774.62</b>	<b>1,119.35</b>	<b>36,729.97</b>	<b>2,164.00</b>	<b>75,623.94</b>	<b>72,085.51</b>	<b>3,538.43</b>	<b>1,47,511.99</b>
<b>Expenses</b>									
Employee benefits expense	12,479.15	11,857.00	(622.15)	12,243.71	(235.44)	24,722.86	23,156.90	(1,565.96)	46,907.85
Finance costs	184.17	216.04	31.87	193.67	9.50	377.84	429.40	51.56	847.31
Depreciation and amortisation expense	2,455.77	1,837.19	(618.58)	2,084.38	(371.39)	4,540.15	3,535.51	(1,004.64)	7,772.01
Operating expenses	5,185.93	4,866.50	(319.43)	4,850.92	(335.01)	10,036.85	9,110.86	(925.99)	19,213.92
Other expenses	3,247.76	2,773.25	(474.51)	2,892.54	(355.22)	6,140.30	5,388.85	(751.45)	10,904.63
<b>Total expenses</b>	<b>23,552.78</b>	<b>21,549.98</b>	<b>(2,002.80)</b>	<b>22,265.22</b>	<b>(1,287.56)</b>	<b>45,818.00</b>	<b>41,621.52</b>	<b>(4,196.48)</b>	<b>85,645.72</b>
<b>Profit before tax from ordinary activities before Share of Profit / (Loss) of Joint venture</b>	<b>15,341.19</b>	<b>16,224.64</b>	<b>(883.45)</b>	<b>14,464.75</b>	<b>876.44</b>	<b>29,805.94</b>	<b>30,463.99</b>	<b>(658.05)</b>	<b>61,866.27</b>
Share of profit / (loss) of joint venture (net of tax)	(4.30)	-	(4.30)	(25.70)	21.40	(30.00)	-	(30.00)	-
<b>Profit before tax for the period / year</b>	<b>15,336.89</b>	<b>16,224.64</b>	<b>(887.75)</b>	<b>14,439.05</b>	<b>897.84</b>	<b>29,775.94</b>	<b>30,463.99</b>	<b>(688.05)</b>	<b>61,866.27</b>
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<b>Profit / (Loss) for the period</b>	<b>11,393.59</b>	<b>12,083.13</b>	<b>(689.54)</b>	<b>10,804.12</b>	<b>589.47</b>	<b>22,197.71</b>	<b>22,778.48</b>	<b>(580.77)</b>	<b>46,469.55</b>
Non-Controlling Interest	(100.72)	(163.45)	(62.73)	(104.93)	(4.22)	(205.65)	(289.47)	(83.82)	(549.83)
<b>Profit attributable to Owners of the Company</b>	<b>11,494.31</b>	<b>12,246.58</b>	<b>(752.27)</b>	<b>10,909.05</b>	<b>585.25</b>	<b>22,403.36</b>	<b>23,067.95</b>	<b>(664.59)</b>	<b>47,019.38</b>
<b>Earnings per share (In ₹):</b>									
Basic	23.23	24.88		22.07		45.29	46.88		95.41
Diluted	23.09	24.76		21.97		45.01	46.66		95.03



## ESG & CSR Activities



The company has taken Environment as one of the focus areas. So far including the current year it has restored 9 lakes and has also planted close to 15000 saplings across the country in the states of Tamil Nadu, Gujarat and Maharashtra.



Science Based Target (SBT) setting for reducing GHG emissions in line with recommended trajectory based on climate change has been commenced.



ESG ratings provided by multiple rating agencies place the Company under the "Good" performance category and is recognized best among the industry.

# CAMS focus areas are in alignment with the following Sustainability Development Goals (SDGs)



During the quarter, the employees actively participated in the CSR and ESG projects

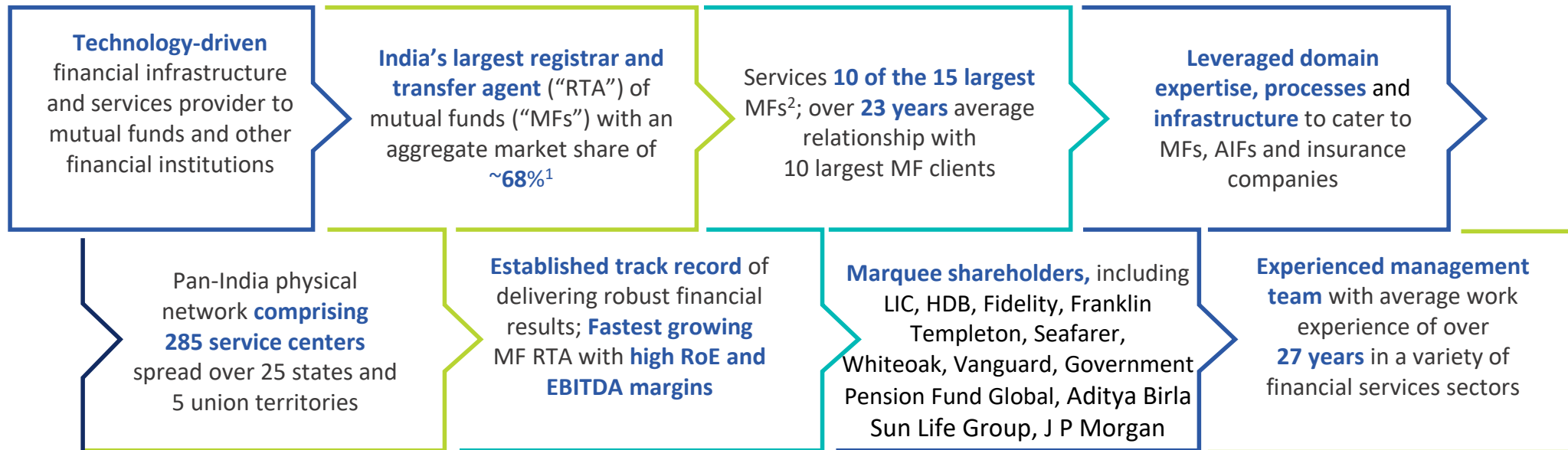
On the Occasion of NPS Diwas, a lake restored in Kelambakkam, Chennai was inaugurated, and tree saplings were planted.





## Company Overview

## CAMS – Business at a Glance

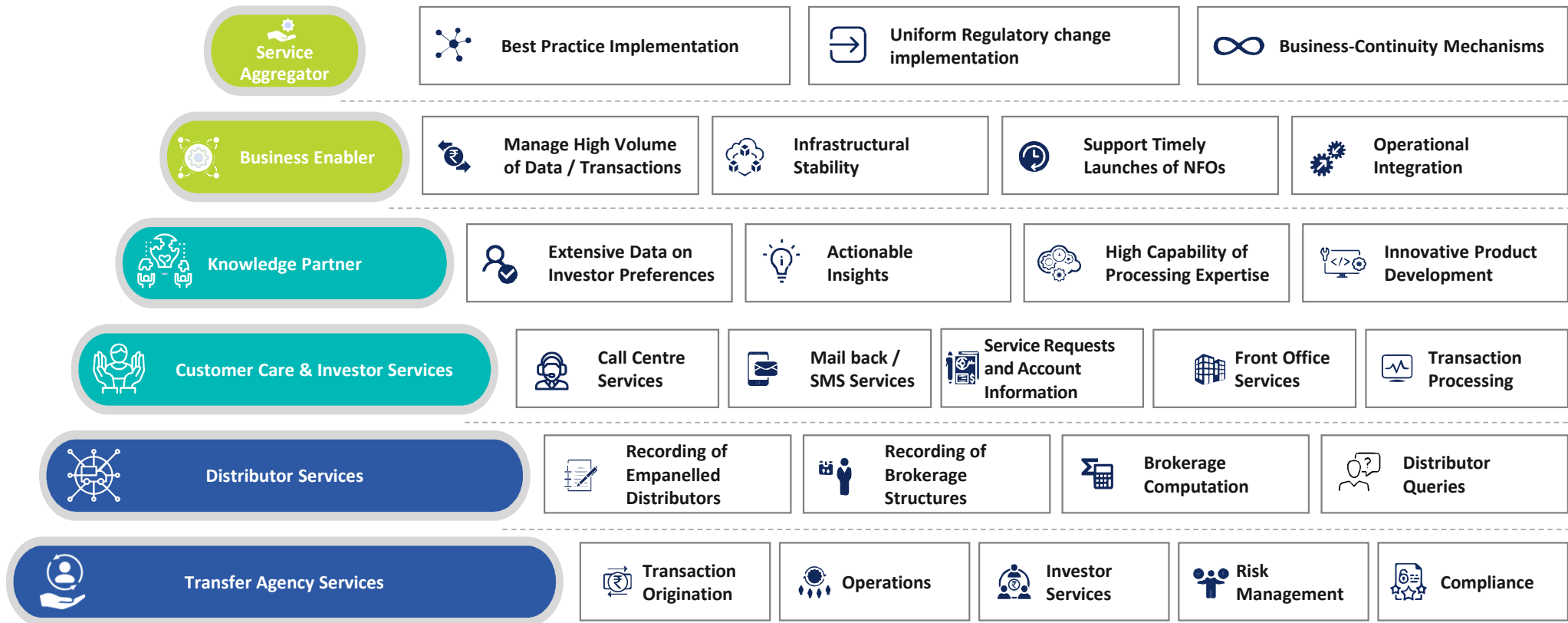


**Notes:** 1. Market share basis Q2 FY'26

2. Based on mutual fund average assets under management managed by clients and serviced by CAMS as per AMFI

# CAMS – Mutual Fund Services Business

Provides a range of technology-enabled infrastructure to mutual funds –  
**Involved through the life cycle** of an account from account creation to processing transactions and redemption of the amount invested



# Nurturing Innovation Through Our Industry First Products & Solutions

## Mutual Funds



**Business Intelligence Application**



**myCAMS**  
Single gateway, multiple funds



**edge360**  
Platform for intermediaries



**GoCORP**  
Platform for intermediaries



**Opera360**  
Smart Audit Portal



**DiCE Pro**  
Distributor Commission & Empanelment Application



**Ferreto**  
AML Solutions



**Watchtower360**  
Insider trading monitoring

## CAMSKRA



Instant KYC

## CAMS for Alternatives



Feature-rich digital stack



Investment and Wealth Management Software



Insightful market intelligence



Global fund administration

## REITs



Data Benchmarking Institution

## CAMSPay



UPI AutoPay

## CAMSRep



## Think360



Unconventional Alternative Data Insights



Account Aggregator Services



Digital Onboarding and Video KYC



Automate business APIs



Pincode level insights



Data Lake

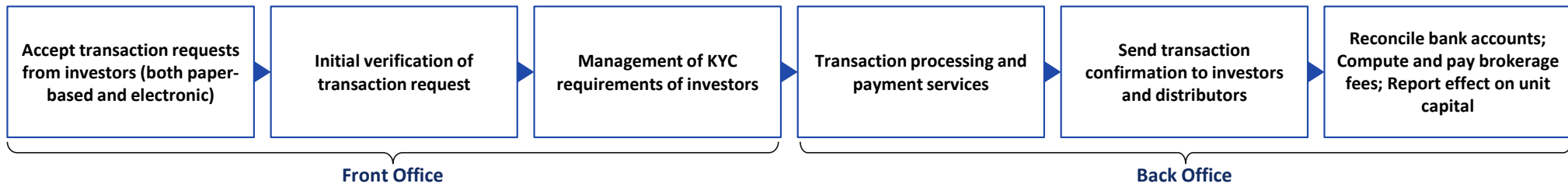
# Mutual Fund Services Provided by CAMS



CAMS is involved through the life cycle of an account – from account creation to processing to redemption;  
Also provides statutory statements, transaction origination, operations, investor and distributor services, risk management services and compliance services

1

## Transaction Origination and Processing



2

## Services to Asset Management Companies

Record keeping and management	Anti-money laundering services
Reporting to govt. authorities	Suspicious transaction reporting
Compliance with KYC regulations	Compliance with scheme document
Compliance with SEBI regulations	Management information reporting
Setting up of accounts	Fee computation and administration
On-boarding of intermediaries	

3

## Services to MF Investors

Periodic statements and alerts
Assist with Queries / Service Requests
Mail management, mail back services
SMS / Online customer service
Call center to address queries
Push and pull services

4

## Services to Distributors

Distributor help desk
Recording of distributors empanelled
Recording & maintenance of brokerage structures
Computation of various brokerage
Claw-back of brokerages
Addressing distributor queries

# CAMS *for* ALTERNATIVES

The leading platform and service partner for alternatives, Combining versatile technology, contemporary digital utilities and full stack services for investor on-boarding, fund accounting and operations has helped us scale to become the largest platform & service partner for alternatives.

**520+**

funds serviced  
across 210+ fund houses

**₹2.8 Tn**

Assets Under  
Service

**240+**

Installations  
of CAMS WealthServ and  
Fintuple's digital  
on-boarding solution

**1<sup>st</sup>**

RTA at GIFT City  
to set up full-stack  
offerings for AIFs

**fintuple**  
— a CAMS company —

**WealthServ360**



**CAMS KRA, the second-largest KYC Registration Agency,** is rapidly expanding its reach in the capital market. Leveraging AI and automation, we're offering innovative solutions like our 10-minute KYC process to streamline operations and attract new clients. Our focus on operational excellence and strategic partnerships positions us as a preferred fintech solution provider for FY'25.

Leading from the front with first-in-the-industry initiatives

- 10 Min KYC – the only KRA in the country to process a KYC request in 10 minutes
- Nexus – KRA Dashboard for financial institutions to track online PAN registration status with CAMS KRA
- WhatsApp KYC – A pioneering industry solution for client onboarding

**2<sup>nd</sup>**  
largest KRA

**20%**  
Market Share



**The premier customer experience platform in India to service both Insurance companies & policy holders** empowers over 45 insurance companies with end-to-end operational support and technology-driven solutions. India's first insurance portfolio management platform, Bima Central, offers policy holder services, renewal reminders, cover dashboard, policy download, policy highlights, etc.

**BIMA CENTRAL**

**9.4 Mn+**

e-Insurance (eIA) accounts

**12.2 Mn+**

e-Policies under service

**0.85 Mn**

Unique Active Bima Central Users

**100 K**

Average Monthly Service Transactions

**Insurer Services**

**14 Clients**

Across Life, Health & General Insurers

**3.3 Bn**

Premiums collected by agents across 2k+ pin codes

**2.5 Mn**

POS Transactions processed



**Market leader in Mutual Funds payment processing**

As a scalable, full-stack BFSI-focused payments platform, CAMSPay provides a holistic suite of services that lead the way in achieving same-day NAV processing and expedited on-boarding and authentication of new customers.

**4.4 Mn+**

UPI AutoPay Mandate Registrations

**~40%**

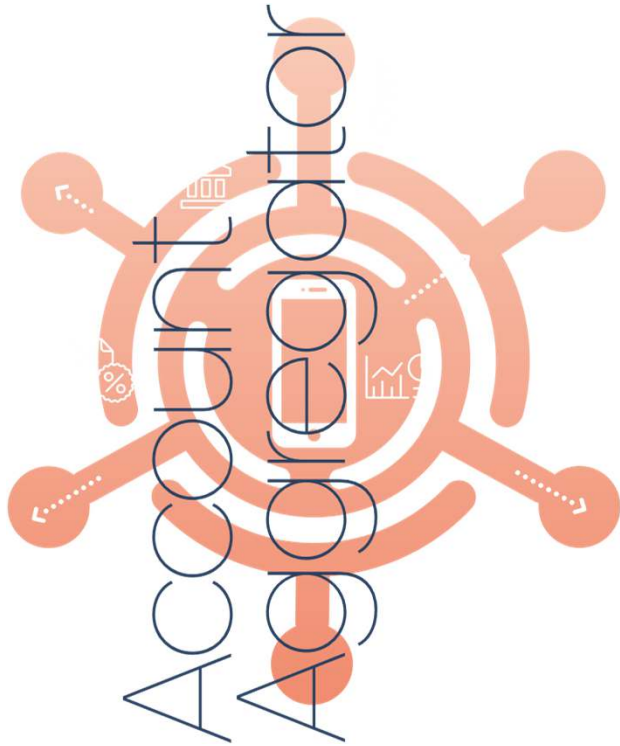
Of Overall Insurance Industry-NACH Transactions

**1.6 Mn+**

NACH Mandate Registrations

**11 Mn+**

Bank Accounts Validated



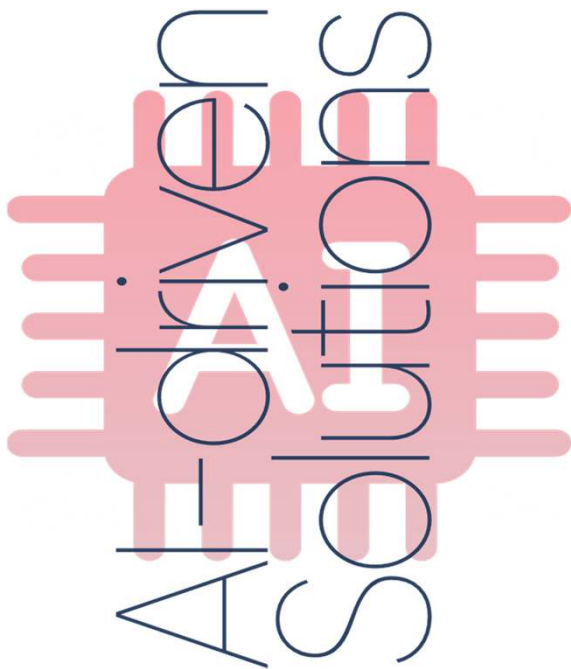
**Winning strides in the path breaking Account Aggregator arena**

**CAMSfinserv** is among the first RBI-licensed account aggregator platform to drive adoption of consent-based sharing of financial asset information among Banks, financial institutions, Fintechs and customers and shape the inevitable future of digital lending, onboarding and advisory.

**11.8 %**  
Market share

**90+**  
FIPs Integrated including  
Banks,  
Insurance companies &  
CRA

**280+**  
Enterprises onboarded  
on CAMSfinserv



**Full stack data science & AI-centric solutions to propel BFSI enterprises**

**A trusted advisor and digital partner to marquee Indian BFSI enterprises,**

Think360 pioneers in Alternative Data and AI Credit Scoring solutions. Think360 offers modern AI capabilities that transform KYC and customer onboarding, and enable financial institutions to rapidly scale their API and partnership infrastructure.

**190+**

Clients  
Served

**85M+**

Customer IDs  
Processed

**150+**

AI & Data Science  
Experts

**AI Products**

Launched ConsenPro, a DPDPA compliance solution for Regulated Entities



### **CAMS industry-first NPS CRA platform on award winning cloud platform**

Launched by PFRDA Chairman in March'22, CAMS eNPS platform is designed to provide superior subscriber experience leveraging robust technology and deep experience in serving customers for pension account opening, record keeping and maintenance services

**10%**  
Market share in  
Retail business

**#2**  
in eNPS  
registration

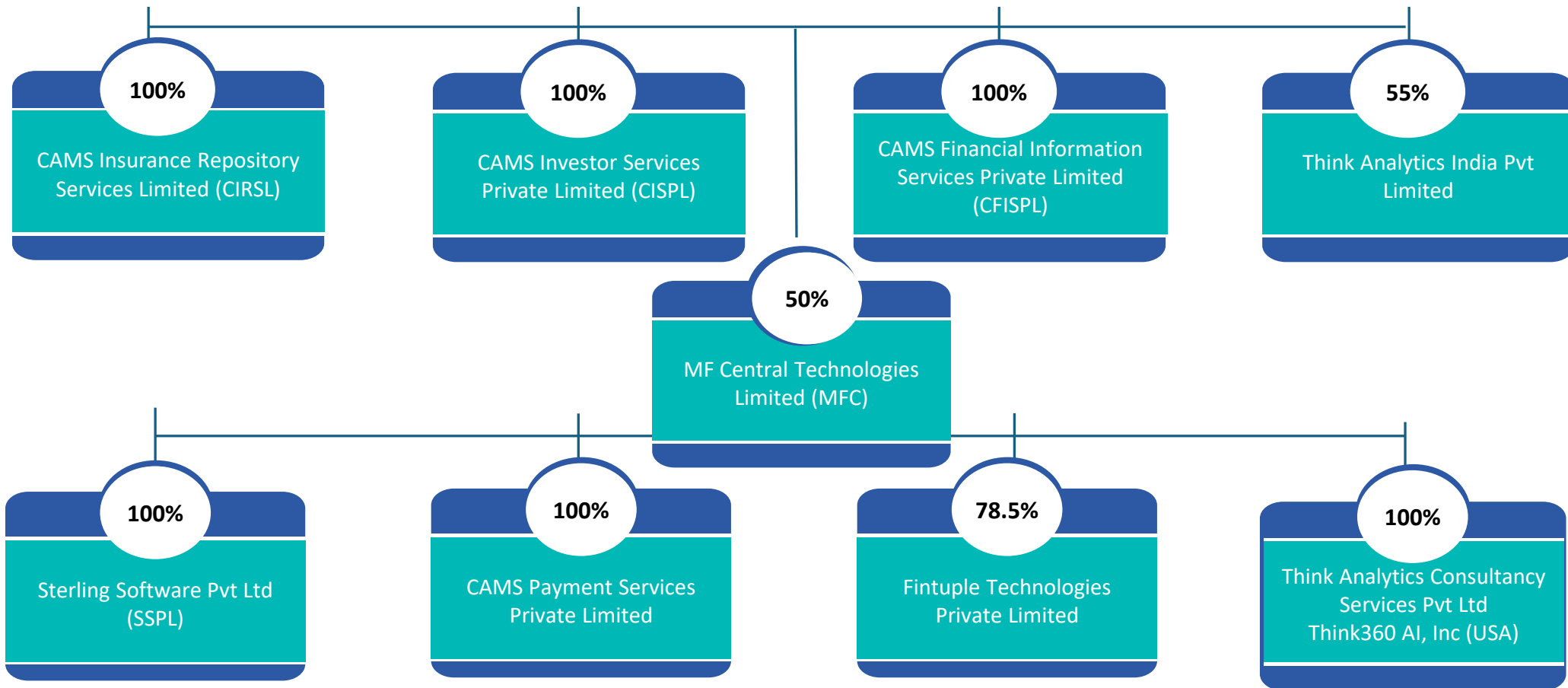
**10** Out of top 15 PoPs  
to be operational on  
CAMS platform

**90%**  
C-SAT  
score

# Corporate Structure

## Computer Age Management Services Limited

Mutual Funds Services, Alternate Investment Funds Services, Payment Services, Banking and Non-Banking Service Businesses



# Experienced Board of Directors

## Board of Directors



**Dinesh Kumar Mehrotra**  
*Chairman & Non - Independent Director*




**Vijayalakshmi Rajaram Iyer**  
*Independent Director*




**Pravin Udhyavara Bhadya Rao**  
*Independent Director*



**Narumanchi Venkata Sivakumar**  
*Independent Director*



**Santosh Kumar Mohanty**  
*Independent Director*



**Anuj Kumar**  
*Managing Director*

### Audit Committee

- **Narumanchi Venkata Sivakumar**
- Dinesh Kumar Mehrotra
- Vijayalakshmi Rajaram Iyer
- Santosh Kumar Mohanty

### Stakeholders Relationship Committee

- **Santosh Kumar Mohanty**
- Pravin Udhyavara Bhadya Rao
- Anuj Kumar

### CSR and ESG Committee

- **Dinesh Kumar Mehrotra**
- Narumanchi Venkata Sivakumar
- Anuj Kumar

### Nomination & Remuneration committee

- **Vijayalakshmi Rajaram Iyer**
- Dinesh Kumar Mehrotra
- Santosh Kumar Mohanty

### Risk Management Committee

- **Vijayalakshmi Rajaram Iyer**
- Narumanchi Venkata Sivakumar
- Pravin Udhyavara Bhadya Rao

## Experienced management team with 27+ years average tenure, skilled in business growth, diversification, and innovation



### Anuj Kumar – Managing Director

- Joined the company in March 2016
- Previously associated with Godrej & Boyce, Escorts Finance & IBM India

### Soumendu Sekar Ganguly – Chief Operating Officer

- Joined the company in April 2017
- Previously associated with Naukri, 99acres and Shiksha, and Sulekha

### Syed Hassan – Chief Program Officer

- Joined the company in March 2022
- Previously associated with DXC Technology, Britannia Industries, Unilever

### ES Varadharajan – Chief Risk & Process Officer

- Joined the company in 2002
- Previously associated with UTIMF

### Manikandan Gopalakrishnan – Company Secretary & Compliance Officer

- Joined the company in June 2011
- Previously associated with BPL, Precot Meridian & SJK Steel Plant

### Girish Sankar – Chief Strategy Officer & Business Head – Alternatives & AA

- Joined the company in September 2017
- IDFC Bank, Yes Bank, Barclays Bank, Infosys

### Ramcharan Sesharaman – Chief Financial Officer

- Joined the company in March 2020
- Previously associated with Photon Interactive and Reliance Jio Infocomm

### Ravi Kethana – Chief Platform Officer

- Joined the company in December 2019
- Previously associated with Tata Consultancy Services and Wipro

### Prabal Nag – Chief Business Officer

- Joined the company in June 2009
- Previously associated with Metropolitan Life USA, JM Financial Asset Management and JP Morgan Asset Management India

### Rahul Sethi – Chief Marketing Officer

- Joined the company in Sep 2024
- Previously associated with Worldline, Edelweiss Financial services, Lady Blush, Ibibo Web Pvt Ltd., etc.

### Deepak Kumar Singh – Chief Information Security Officer

- Joined the company in May 2024
- Previously associated with Indian Navy

### Neha Sanjeev – Chief of Staff

- Joined the company in October 2016
- Previously associated with TCS

## Experienced management team with 27+ years average tenure, skilled in business growth, diversification, and innovation



### Vasanth Emmanuel Jeyapaul, Chief Executive Officer – CAMSPay

- Joined the company in October 2017
- Bennett, Coleman & Co. Ltd., Agenda Net marketing Ltd. and Financial Software & Systems Pvt. Ltd

### Anish Jagdish Sawlani, Chief Executive Officer – CAMS KRA

- Joined the company in 2016
- Previously associated with Sundaram Finance, Sundaram Business Services, Idea Cellular

### Tejinder Pal Singh Manchanda, Chief Executive Officer – CAMSfinserv

- Joined the company in February 2022
- Previously associated with HFCL, ABN Amro Bank, Bill Junction Payments, Bharti Airtel and ICIC Bank

### Suryadip Ghoshal, Co-Founder and Chief Analytics Officer – Think360 AI

- Joined the company in 2<sup>nd</sup> January 2023
- Previously associated with PwC US and FICO.

### Vivek Bengani, Chief Executive Officer – CAMSRep

- Joined the company in March 2022
- Previously associated with BFSI organization's such as Edelweiss Tokio Life, ING Group, Exide Life Insurance and SBI Capital markets

### Prasenjit Mukherjee, Senior Vice President and Business Head – CAMS CRA

- Joined the company in June 2022
- Previously associated with NSDL, now Protean e-Gov Technologies Ltd

### Kaushik Narayan, Chief Executive Officer – Fintuple

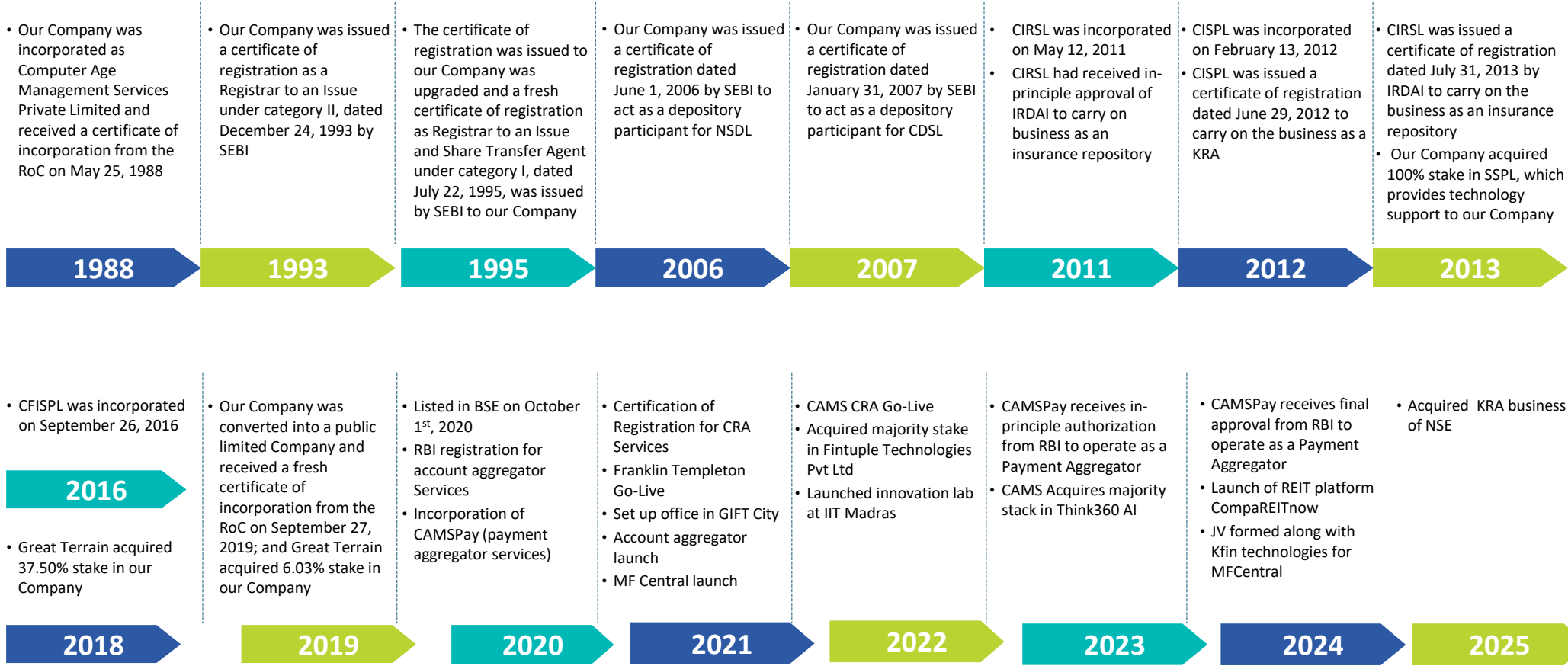
- Joined the company in March 2018
- Previously associated with Big4 consulting firms in the US, such as Accenture & Capgemini

### Amit Das, Co-Founder and Chief Executive Officer – Think360 AI

- Joined the company in December 2020
- Previously associated with 3i Infotech, PwC US, EXL and TCS



# History / Milestones



# Awards and Accolades



- CAMS Wins LACP vision for Annual Report
- CAMS FE CFO Awards CAMS was selected in the Small Enterprises category CFO Mr. Ramcharan Sesharaman was honoured with the prestigious Award
- BW HR Excellence Awards 2023 For Employee Engagement strategy category
- Economic Times Datacon Award 2023 under Smart Data Applications Software category
- CAMSfinserv Wins Banking Frontier's Technoviti 2023 for implementing Account Aggregator based bank account validation in myCAMS Application (with 6 Mn+ registered users) for Third Party verification
- Think360 AI has been recognized by Fintech Global in the 3rd Edition of the AIFintech100 list
- Think360 AI is now a Great Place to Work Certified™ Company
- HDFC Bank has honored CAMSPay with the prestigious 'Best Corporate Technology Adoption' award
- CAMS was the **WINNER** for the award category **"New Initiatives IT Infrastructure Award"** at the **"16<sup>th</sup> Edition DataCenter Summit & Awards 2023"** organized by UBS Forums Pvt. Ltd
- Think360 AI has been recognized as 'Top Data Science Services Providers' by AIM Research
- Think360.AI was awarded with 'Best Data Intelligence Analytics Developer 2023' in the Small Business Awards Category at Global Business Awards
- **"Infrastructure Award"** at the **"16<sup>th</sup> Edition DataCenter Summit & Awards 2023"** organized by UBS Forums Pvt. Ltd



- Think360 AI has been recognized as 'Top Data Science Services Providers' by AIM Research
- Think360.AI was awarded with 'Best Data Intelligence Analytics Developer 2023' in the Small Business Awards Category at Global Business Awards
- Banking Frontier's Technoviti Awards 2024 – CAMSfinserv for 'LAMF solution'
- Bank Frontier's Technoviti Awards 2024 – CAMSPay for 'Daily SIP on UPI AutoPay'
- Business World Award 2024 Young Leader under 40' award for – Anish Sawlani, CEO of CAMSKRA
- Business World Award 2024 – CAMSfinserv was awarded for 'Open Banking Solution'
- Tatva awards 2024 – CAMSPay for Best Service Provider award for AutoPay and CAMSRep for 'Digital Payment Solutions' from ICICI Prudential Life Insurance
- CAMS Insurance Repository – **'Best Use of Technology'** award at the Insurance Leaders Meet 2024 & Excellence Awards
- CAMSRep was awarded for **'Best in Class for Tech-Enabled Innovation'** at the ASSOCHAM 16<sup>th</sup> Global Insurance Summit & Award 2024
- Drivers of Digital Awards-Bima Central by CAMSRep – Best Use of Digital Media (Insurance Category)
- Drivers of Digital Awards-CAMSPay – Best Online Payments Solution (BFSI)
- CAMSRep was awarded as **'InsurTech of the Year'** at the Asia FinTech Awards 2025 – for Bima Central's role in solving insurance usage for the whole of India.

## Shareholders' Information

### Stock Data

**Market Capitalisation**  
**Rs.18,610.14 Cr**

**Shares Outstanding**  
**4,94,96,385**

**Free Float**  
**Rs.18,610.14 Cr**

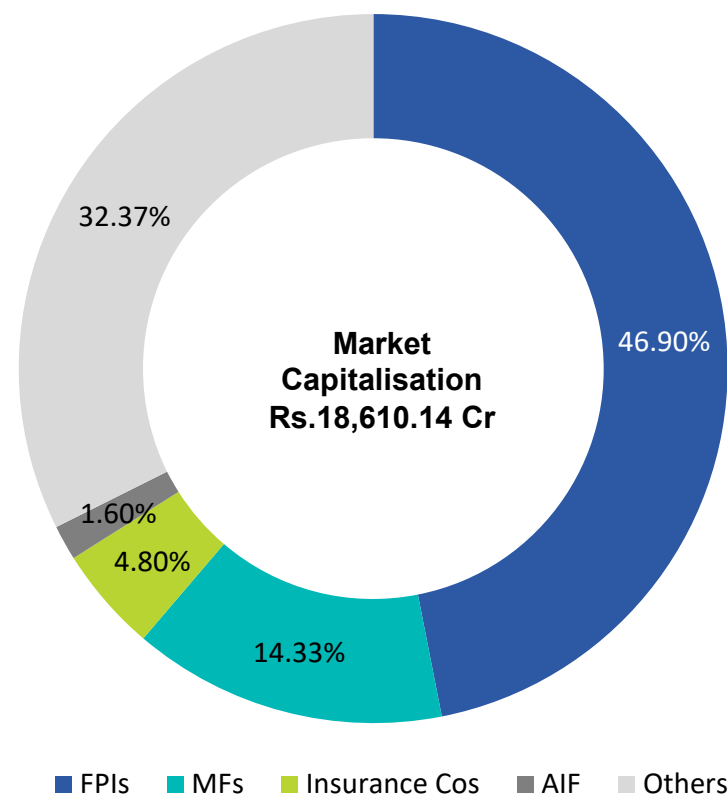
**Scrip Symbol / Code**  
**CAMS / 543232**

### Top Shareholders

Life Insurance Corporation of India	HDB Employee Welfare Trust	Fidelity Investment	Franklin Templeton Investment	Seafarer Overseas
Ashoka Whiteoak	Vanguard Group	Government Pension Fund Global	Aditya Birla Sun Life Group	J P Morgan Funds

Note : Data as on 30<sup>th</sup> September 2025

### Shareholding Pattern (%)



**COMPANY :**



**Computer Age Management Services Limited (CAMS)**

Mr. Anish Sawlani | Head – IR | +91 72990 07973 | [anish.sawlani@camsonline.com](mailto:anish.sawlani@camsonline.com)

Ms. Gayathri Krishna | Executive - IR | +91 8754413541 | [gayathri.k@camsonline.com](mailto:gayathri.k@camsonline.com)

**INVESTOR RELATIONS ADVISORS :**



**MUFG Intime India Private Limited**

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**Thank You**

